





Program Overview

# Discover Famous Agents



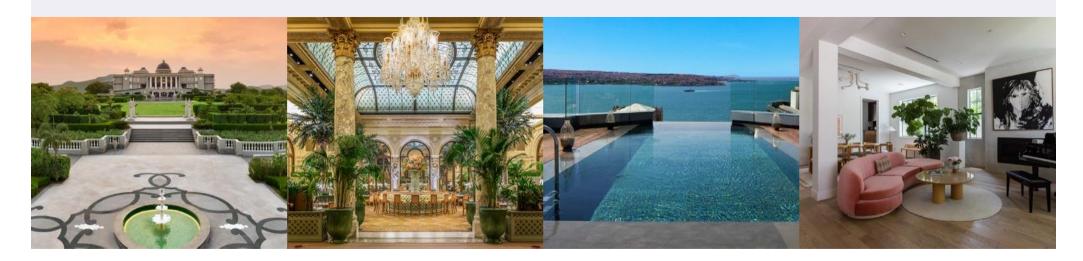
The industry's most exciting rewards program for travel agents: connects you and your customers to amazing travel opportunities at **Raffles**, **Fairmont**, **Swissôtel**, **onefinestay** worldwide and North American **Sofitel** and **Pullman** properties.







onefinestay











### Oasis for the well-travelled

### $\textbf{GRACIOUS} \cdot \textbf{INTUITIVE} \cdot \textbf{SUMPTUOUSLY PAMPERED} \cdot \textbf{PERFECTLY UNDERSTOOD}$

A true pioneer of worldly elegance and hospitality. An iconic brand where each Raffles hotel offers gracious, warm and discreet service, delivering emotional luxury to the well-travelled guests. Legendary service since 1887.

### **RAFFLES.COM**

**35** hotels a and in the pipeline.

| NETWORK              |        |         |
|----------------------|--------|---------|
| COUNTRIES            | HOTELS | ROOMS   |
| 14                   | 20     | 2,935   |
| Northern Europe      | 1      | 106     |
| Southern Europe      | 2      | 213     |
| Middle East & Africa | 7      | 1,333   |
| Greater China        | 2      | 489     |
| South East Asia      | 8      | 794     |
| PIPELINE             |        |         |
| COUNTRIES            | HOTELS | ROOMS   |
| 12                   | 15     | 2,2,545 |







# *Hairmont* Grand since 1907

#### CHARISMATIC · THOUGHTFUL · CHERISHED · EXCEPTIONAL

At Fairmont, our passion is to connect our guests to the very best of our destinations. From the beaches of Hawaii to the deserts of the United Arab Emirates to the heart of London, our hotels offer guests extraordinary places, created by combining unique architecture, expressive decor and artistry, and magnificent features. Add engaging service, and the result is an unforgettable guest experience.

### **FAIRMONT.COM**

Over **110** hotels a and in the pipeline.

| NETWORK                 |        |        |
|-------------------------|--------|--------|
| COUNTRIES               | HOTELS | ROOMS  |
| 29                      | 84     | 32,591 |
| North & Central America | 43     | 19,478 |
| South America           | 1      | 375    |
| Northern Europe         | 9      | 2,257  |
| Southern Europe         | 2      | 1,028  |
| Middle East & Africa    | 17     | 5,319  |
| Greater China           | 7      | 2,160  |
| South East Asia         | 5      | 1,974  |
| PIPELINE                |        |        |
| COUNTRIES               | HOTELS | ROOMS  |
| 15                      | 27     | 7,185  |









### Life is a journey. Live it well.

### **FULL OF VITALITY · RELIABLE · RECHARGED · AT EASE**

Swissôtel's claim reinforces our belief that time and travel are true gifts in life and that we should use our time — wherever we are in the world — well and wisely. Our Swiss hospitality, synonymous with excellence, efficiency and care, takes care of everything, so guests can use their time doing the things they love. Quality time, pure and simple.

### **SWISSOTEL.COM**

Over **60** hotels a and in the pipeline.

| NETWORK                 |        |        |
|-------------------------|--------|--------|
| COUNTRIES               | HOTELS | ROOMS  |
| 20                      | 33     | 13,824 |
| North & Central America | 1      | 662    |
| South America           | 3      | 758    |
| Northern Europe         | 7      | 1,402  |
| Middle East & Africa    | 10     | 5,363  |
| Greater China           | 6      | 2,281  |
| South East Asia         | 5      | 2,989  |
| Pacific                 | 1      | 369    |
| PIPELINE                |        |        |
| COUNTRIES               | HOTELS | ROOMS  |
| 22                      | 30     | 6,963  |







### onefinestay Enjoy the finest stays

#### **VETTED HOMES · VILLAS · CHALETS · TAILORED EXPERIENCES**

We are onefinestay - a personal service for discerning guests who value exceptional quality homes, villas & chalets and experiences in the most desirable global destinations. We help our guests find their ideal home-from-home, whilst every stay is professionally managed to ensure an effortless and enjoyable rental experience. This includes a personal welcome, 24/7 guest support, extensive housekeeping and dedicated concierge services.

### **ONEFINESTAY.COM**

Over 4,500 homes, villas & chalets

#### **NETWORK**

#### 50 global destinations

3 collections: home, villa, chalet

#### THE ART OF CURATION

From beachside estates to chic apartments and cosyski chalets, the leading hospitality brand's 5000 homes, villas and chalets are hand-picked for location, space, character, and comfort.

### Your Rewards





### **EARN POINTS**

- I point per room night: qualifying reservations in all room categories, and for wholesale bookings at Raffles, Fairmont, Swissôtel, onefinestay and North American Sofitel and Pullman properties.
- · Earn bonus points through promotional offers.



### **REDEEM POINTS**

Redeem your points for complimentary:

- Room nights (at Raffles, Fairmont and Swissôtel Hotels & Resorts)
- · Online shopping mall.









onefinestay

# Experience complimentary room night in our destinations





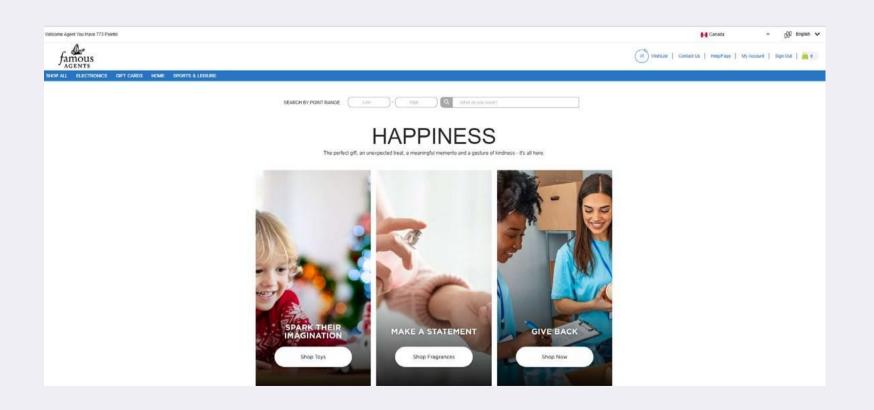
### Your Rewards





### **ONLINE SHOPPING MALL**

- · Redeem your Famous Agents points in our **online shopping mall**.
- Brands included: Swarovski, Kate Spade, Michael Kors, Gucci, Apple, Samsung and more.









Enjoy exclusive rates dedicated to travel agent for your own personal travel.

### Save up to 30% off on public rates in over 4000 properties all over the world.

Even more, exclusive special rates **ranging from 60 to 260 EUR per night** are available at 300+ luxury hotels, featuring brands like Raffles, Sofitel, Fairmont and more.

#### **BOOKING**

### On TravelPros.com

- · Click on the reservation search engine "Personal Stays"
- Enteryour **ATA**, your **STAR** code and your **STAR** Access Code.

| STAR CODE | STAR ACCESS CODE |
|-----------|------------------|
|           |                  |

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Learn more on the STAR booking process **here**.



How to earn points



## How to earn points?

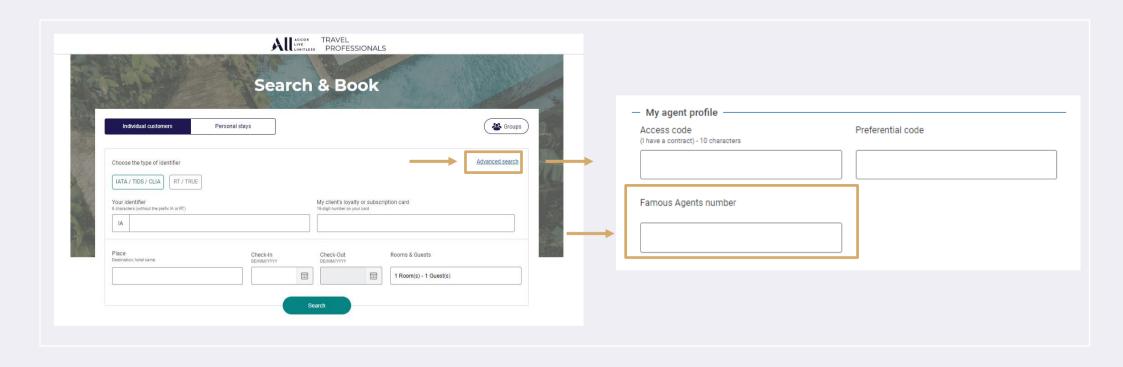




Book your client's next adventure to **Raffles**, **Fairmont**, **Swissôtel**, **onefinestay** and participating **Sofitel** and **Pullman** properties:

- · Book on travelpros.accor.com
- · Add your Famous Agents number.
- · You will receive your points ten days after your client checks out:

**Ipoint per qualified room night**.



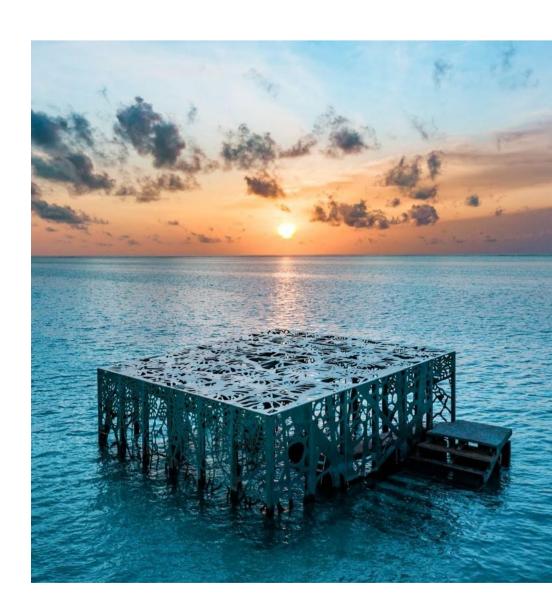
# How to earn points?





If you make your reservation through another channel, you can track your client's reservation:

- For reservations booked through the GDS, enter "FA" followed by your six-digit Famous Agents number in the Special Instructions (SI) field.
- For reservations booked at **onefinestay** properties, quote your six-digit Famous Agents
  number to your reservation agent.
- For reservation booked through our call centers, quote your six-digit Famous Agents number to your reservation agent.
- Wholesale reservations must be manually tracked in the Famous Agents booking tracker. Simply log into your account and click "Submit my wholesale bookings". You will be directed to the Wholesale Reservations page, where you can submit up to six reservations at once.





How to redeem points



# How to redeem points?







Redeem your points for complimentary nights at **Raffles**, **Fairmont** and **Swissôtel** properties.

- Check room availability at your chosen hotel by calling 1-866-840-8085
  - (toll-free in North America) or 506-387-0387 (international)
- Make sure to mention to the **reservation agent** that you wish to use Stay Certificates coming from Famous Agents.
- · Request a room night certificate on Famous Agents website

You will receive your **stay certificate by email** at least one week prior to your date of arrival

A maximum of two Stay Certificates may be used per year/per hotel.

| Property Type / Room Category     | Redemption Price |
|-----------------------------------|------------------|
| City Center Hotel – Standard Room | 50 Points        |
| City Center Hotel – Junior Suite  | 75 Points        |
| Resort – Standard Room            | 75 Points        |
| Resort – Junior Suite             | 125 Points       |
|                                   |                  |



# How to redeem points?







### **SHOP**

Redeem your points at our online shopping mall.

- An 8 12 business day processing period (not including shipping time) will apply to all requests for rewards.
- All rewards must be obtained or redeemed by the member him or herself and not any other person or entity.





If you need help, please contact the Famous Agents Helpdesk: **famousagents@accor.com** 



